



## PROMOTIONAL MATERIALS

### **Program Title:**

Developing a Coaching Leadership Style

### **Program Description:**

Traditionally managers have managed their teams – by directing, advising requiring and controlling. Today new leaders need to be prepared to take a new approach to leadership which is more influencing, teaching, questioning and enabling. Your path to success in a fast moving, highly competitive business world is to create high-performing teams and give them the resources and freedom to do great things – you do this through coaching. In this course we'll cover:

- Traditional leadership vs. leading with a coaching approach
- Steps you can take to be a coaching leader
- The art of asking questions
- How to get the work done without micro-managing
- How to move your team towards a community approach

### **Learning Objectives:**

Upon successful completion of this course, you will be able to:

- Distinguish a coaching leadership style from a traditional leadership approach.
- Recognize how to design and build a team for success.
- Demonstrate the ways a leader can become a coaching leader.
- Identify how to make sure the work gets done when adopting a coaching leadership style.

**Delivery Method:** QAS Self Study

**Recommended CPE Credit:** 1.5 credits

**Field of Study:** Personal Development

**Prerequisites:** None

**Program Level:** Basic

**Advanced Preparation:** No advanced preparation is needed

**Course Registration:**

Students must register via Bosstrack website for access to the course. A certificate of completion will be awarded after successful completion of the course.

**Expiration Date:**

Students will have one-year access from the date of purchase to complete their training and assessment.”

**Grading Policy:**

To earn successful completion of this course, students must pass the final assessment with a minimum 70% passing score. The assessment results will be displayed after the last assessment question is answered and the assessment is submitted. Based on the results, the student will have the option to retake the assessment if the passing score is not achieved. The student will have a total of three (3) attempts to complete the assessment. If the student does not receive a minimum 70% after three attempts, the student will need to retake the course from the beginning.

**Refund / Cancellation Policy:**

We want You to be satisfied with your purchase, but we also want You to give your best effort to apply all of the strategies in the Course.

The Company provides a 14-day money-back guarantee (“refund period”), for the Course. That money-back guarantee is governed by the following terms.

In the event that You decide your purchase was not the right decision, within the refund period and a completion certificate has not been issued, contact our support team at [hello@thebosstrack.com](mailto:hello@thebosstrack.com) and let us know you’d like a refund by the end of the refund period at 11:59 EST.

**Complaint Resolution Policy:**

*“For more information regarding refund, concerns and program cancellation policies, please refer to our [Terms & Conditions & Refund Policy](#) or contact us at [hello@thebosstrack.com](mailto:hello@thebosstrack.com).”*

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**Most Recent Revision Date:** 8/14/2022